HOSPITALITY

8

603

Helping the hospitality industry thrive in today's climate

PROPERA'S EXPERIENCE

Experts in Hotel and Restaurant Operations

Approved manager/operator of all major hotel brands

Managed over a Billion Dollars of hotel assets





A NIMBLE, EXPERIENCED HOTEL MANAGEMENT COMPANY

Prospera Hospitality was founded 20 years ago by a team of seasoned hotel management professionals, each of whom had 40+ years of experience in every level of the industry. They worked to create a new kind of management company: one that was large enough to handle complex properties, but small enough to be nimble and responsive; one that valued and uplifted employees; and one that offered a true service experience to guests.

Prospera Hospitality now offers full-service and àla carte hotel management services to properties around the U.S.

45 properties in 14 states

PROSPERA HOSPITALITY PROPERTY PARTNERS

SERVICES TO HELP THE HOSPITALITY INDUSTRY THRIVE IN TODAY'S CLIMATE

Prospera Hospitality offers full-service hotel and restaurant management, where we set up, relaunch or take over properties and run them efficiently and profitably. We work with properties of all sizes and ownerships, from large chains to small boutique hotels, as well as luxury resorts, clubs and event centers.

For properties that do not require full management agreements, Prospera delivers as-needed operational services for hotels and resorts — with no longterm contracts.

We're committed to learning about each property's unique needs, developing a customized set of solutions, and helping the property thrive.





SERVICES FOR MORE EFFICIENT & COST-EFFECTIVE OPERATIONS

Prospera Hospitality is a trusted partner for full-service hotel and restaurant management of both new and established properties. We also offer as-needed operational services, including:

- + Food and Beverage Management
- + Restaurant Operations
- + Financial Services
- + Accounting Services
- + Credit Card / Payment Services
- + Payroll Services
- + Benefits Administration
- + Human Resources, Including Employee Recruitment, Hiring and Training

DECADES OF EXPERIENCE IN HOSPITALITY AND DEDICATION TO THE INDUSTRY

Well-versed in distinctive development and management projects around the world, our team worked together, moving up through the ranks over 25 years, before launching Prospera Hospitality in 2002.

Dedication to relationships builds diverse, talented, driven teams with an incredible reputation and tenure within our industry. We're now a second-generation company — and we're growing and adapting along with our industry.

PROSPERA'S EXECUTIVE TEAM



Kevin Kilkeary is the Founder, President and Chief Executive Officer of Prospera Hospitality. With 50 years of experience in the hospitality industry, Kevin has also been President and COO of Interstate Hotels and Crossroads Hospitality

(Interstate's mid-market division). Kevin takes pride in providing the best service possible to both clients and colleagues. Valuing his professional relationships is the guiding star of his work.



Tim Breed is the Chief Financial Officer and joined Prospera Hospitality with over three decades of experience in hospitality, as well as a degree from the Cornell University School of Hotel Administration. He has been the SVP Corporate

Controller, Hotel Controller, Assistant Controller, and Director of Management Info Systems at Interstate Hotels. He has also been VP of Finance at Crossroads Hospitality.



Bob Andrews has been the Chief Operating Officer of Prospera Hospitality for more than two decades. With over 40 years of experience, Bob has been Regional VP of Operations at Interstate Hotels, and Regional VP/Area Manager at W Hotels in

New York City (Starwood Hotels & Resorts). A graduate of the University of Maine, Bob has also been a Hotel General Manager, Resident Manager, and Rooms Division Manager for Interstate Hotels.



As Vice President of Marketing and Sales at Prospera Hospitality, **Don Andrezjwski** oversees marketing and sales for each hotel, as well as catering/banquet sales and revenue management. After graduating from Florida International University

School of Hospitality and Management, Don spent over 30 years with Interstate Hotels. Starting as Sales Manager and moving to Director of Group Sales and then Director of Sales & Marketing, he oversaw extensive growth in the Northeast and Midwestern markets. During his tenure, hotels in New York City set records in Rooms & Catering revenue. When he was VP of Sales, he oversaw 35 hotels ranging in territory from Seattle to Boston.

WHERE PEOPLE AND PROPERTIES FLOURISH

Whether your hotel is under new ownership, needs accounting or financial services, or you're seeking an entirely new management team, we're here to help.



Ready to learn more?

Let's start a conversation today, focused on your goals, and discover how Prospera Hospitality can help your property flourish.

Call 412.921.6200 or visit ProsperaHospitality.com.



2100 Georgetown Drive Suite 401 Sewickley, PA 15143

412.921.6200

INFO@PROSPERAHOSPITALITY.COM



ProsperaHospitality.com